

RETROSPECTIVE VALUATIONS

What is a Retrospective Valuation? (15 minutes)

Why/when would you need a Retrospective Valuation? (15 minutes)

How is the Scope of Work different for a Retrospective Valuation? (45 minutes)

Retrospective date vs Current or Prospective date

“As was” vs “As is”

Retrospective comparable data

Retrospective market trends

Report writing (30 minutes)

Making sure that the report is USPAP compliant

Credible results

Not misleading

Detail, Detail, Detail

Open Question Discussion Time (15 minutes)

To be presented by B. Penny Woods (AR009531) on November 1, 2017 at the REAA Victor Valley Chapter in Hesperia, California