

RETROSPECTIVE VALUATIONS

What is a Retrospective Valuation? (15 minutes)

Why/when would you need a Retrospective Valuation? (15 minutes)

How is the Scope of Work different for a Retrospective Valuation? (45 minutes)

- Retrospective date vs Current or Prospective date

- “As was” vs “As is”

- Retrospective comparable data

- Retrospective market trends

Report writing (30 minutes)

- Making sure that the report is USPAP compliant

- Credible results

- Not misleading

- Detail, Detail, Detail

Open Question Discussion Time (15 minutes)

To be presented by B. Penny Woods (AR009531) on November 1, 2017 at the REAA Victor Valley Chapter in Hesperia, California